



J.A. "Jay" Felton Recognized by Corporate Counsel with Client Choice Award

February 8, 2018

Kansas City, MO (February 8, 2018) - J.A. "Jay" Felton is the exclusive winner of the 2018 *Client Choice*[™] Award for Litigation in Missouri. Felton is a partner in Lathrop Gage's Kansas City office and is on the firm's Executive Committee. Established in 2005, *Client Choice*[™] recognizes those law firm partners around the world that stand apart for the excellent client service they provide and the quality of their service.

Felton's clients cited his ability to understand their business objectives, exceptional communication skills, value for money and success rate as the key qualities that led to his award.

"Jay's client service is second to none; he always listens and he remembers who the client is," said one client. "He always delivers to the highest standard; he makes the client feel as if they are his only client," stated another client.

Felton represents a number of Fortune 1000 and other fast-growing companies in complex commercial, product liability and class action matters. He focuses on understanding each client's unique people, history, products, processes and markets, as well as opportunities and threats each client faces. Felton delivers bottom-line value to his clients by using strategies customized to meet their needs.

Felton is the second Lathrop Gage attorney to win the *Client Choice* award. In 2015, Cameron Garrison received the award for Intellectual Property - Copyright in Missouri.

The criteria for the Client Choice Award focuses on an ability to add real value to clients' business above and beyond the other players in the market.

This recognition is unique in that corporate counsel are the only individuals who can nominate attorneys. Corporate counsel are then asked to rate attorneys in a number of areas including quality of legal advice, value for money, commercial awareness, effective communication, billing transparency, tailored fee structures, response time, sharing of expertise and use of technology.

Felton has also been recognized for practice excellence by *Chambers USA*, *Super Lawyers*, and *Best Lawyers in America*[®].



About Lathrop Gage

Lathrop Gage is a law firm whose clients form the backbone of our economy. Our attorneys provide strategic guidance in litigation, business and intellectual property law, with deep knowledge and experience in the industries we serve. We work as one integrated team from offices across the country to help our clients see beyond immediate challenges to achieve their most important objectives. For more information, visit www.lathropgage.com.

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