Randal Schultz Joins Lathrop Gage as Partner

March 5, 2012

OVERLAND PARK, Kan. (March 5, 2012) - Randal Schultz, Esq., has joined the Lathrop Gage LLP law office as a partner the firm announced today. He is the chairman of the firm's Health Care Business Law Strategic Planning Group. He will concentrate his practice in health care and will be located in the firm's Overland Park office.

Schultz brings more than 25 years experience in national health care law to the firm including forming large-scale physician practices throughout the country, and providing Stark Law and anti-kickback regulation counsel. He works with private and governmental hospitals, physician groups, and other for-profit and not-for-profit entities on contract matters, employee benefit issues, compensation planning issues, and insurance program structure and development. Schultz represents health care entities in corporate structure, finance and governance matters, and helped develop U.S. Stop-Loss Health Insurance for Lloyds of London covering self-insured employers.

He has extensive experience in insurance law, advising self insured and fully insured employee benefit and property and casualty programs, and assisting insurance companies with the design and implementation of insurance programs for local employers, insurers and reinsurers. Schultz works with associations implementing ACO and High Performance Provider Network arrangements, and has experience with insurance regulators in various states and countries. His corporate compliance experience includes aiding companies in protecting businesses by providing custom risk assessment analysis and compliance program management. Prior to joining Lathrop Gage, Schultz served as a shareholder at Polsinelli Shughart PC.

Schultz regularly serves as a speaker on health care regulatory issues, employee benefits, compensation and insurance issues, and was an adjunct professor teaching corporate law at Rockhurst University's master's in business administration program. He received his bachelor of arts in accounting from the University of Iowa, and his juris doctorate from the University of Iowa College of Law.

About Lathrop Gage LLP:
A full-service law firm, Lathrop Gage LLP has more than 320 attorneys in 11 offices nationwide - from Los Angeles to New York. In 2011, *Chambers USA* ranked Lathrop Gage's corporate, environmental, intellectual property, labor and employment, litigation, real estate and transportation teams among the best in their regions. For more information, visit www.lathropgage.com.