Missouri Lawyers Weekly: The Art of the Engagement Letter

June 28, 2010

An engagement letter is one of the most important documents for you and your client.

They are of vital importance to the practice of law because they really establish the foundation of an attorney's relationship with a client," says Brian B. Myers, a partner in Lathrop Gage's insurance department in Kansas
City.

It helps avoid misunderstandings, protects the client and reduces the firm's risk at the same time,' says Myers, who deals frequently with the topic as chairman of the firm's professional responsibility committee. Read more ...