



ST. LOUIS

7701 Forsyth Boulevard
Suite 500
Clayton, MO 63105

T: 314.613.2861
F: 314.613.2801

DENVER

675 15th Street
Suite 2650
Denver, CO 80202

T: 720.931.3200
F: 720.931.3201

Assistant

Emily Mertz
314.613.2867

PRACTICE AREAS

Real Estate & Development
Development & Incentives
Tax Credit Finance
Sales, Exchanges & Leases
Land Use
Opportunity Zones

COURT MEMBERSHIPS

- Missouri
- Colorado
- Pennsylvania

EDUCATION

Washington University School of
Law, J.D., 1998

Jared M. Minkoff

Partner | jared.minkoff@lathropgpm.com

Jared Minkoff has extensive experience in all aspects of development and finance. He has a national practice representing investors, community development entities, developers and lenders in transactions utilizing federal and state new markets and historic tax credits. Jared has also represented clients in projects utilizing federal and state low income housing tax credits, as well as conventional real estate development and finance, and commercial leasing.

Representative Experience

- Represented an investor on historic and new markets tax credit investments for the rehabilitation of a historic building in Pittsburgh, PA for use as a hotel.
- Represented four community development entities in their debt and equity financing for the rehabilitation of a mixed use historic building in St. Louis, MO.
- Represented a developer on the new markets financing for the construction of a mixed use office and hotel project in Pittsburgh, PA.
- Represented an investor in numerous new markets tax credit investments to provide financing to more than 50 affiliates of Habitat for Humanity that financed the construction of thousands of single family homes.
- Represented an investor in a new markets tax credit investment to provide equipment financing to a business located in Wisconsin.
- Represented a community development entity in providing debt financing for the rehabilitation of a historic building in Reading, PA.
- Represented an investor on historic and new markets tax credit investments for the rehabilitation of two historic buildings in Detroit, MI for use as commercial rental properties.



Washington University, B.S.,
1994

Presentations

- *Rural Transactions*, Novogradac & Company New Markets Tax Credit Conference, June 2011
- *Exit Strategies*, Novogradac & Company 9th Annual New Markets Tax Credit Spring Conference, June 2010
- *Exit Strategies: Steps to a Successful Conclusion*, Novogradac & Company 8th Annual New Markets Tax Credit Spring Conference, June 2009
- *Community Impact - What It Looks Like and How It Can Be Measured*, Novogradac & Company New Markets Tax Credit Conference, January 2009
- *Formulating Success - How the HTC + the NMTC Add Up*, Novogradac & Company Multi-Credit Conference, October 2008

Client Alerts And Blog Posts

- FTC Targets Text Message Spam
March 17, 2011

In The News

- Lathrop Gage Adds Eight Tax Credit Attorneys in St. Louis
November 18, 2014

News Releases

- Eight Lathrop GPM Attorneys Named Lawyer of the Year, 89 Ranked as The Best Lawyers in America©
August 17, 2023
- 14 Lathrop GPM LLP Practice Groups and 35 Attorneys Ranked in Chambers USA 2023
June 1, 2023
- Six Lathrop GPM Attorneys Named Lawyer of the Year, 95 Ranked as The Best Lawyers in America©
August 18, 2022
- Chambers USA 2022 Names Lathrop GPM a Top Law Firm, Franchise Group Ranked Nationwide
June 1, 2022
- Seven Lathrop GPM Attorneys Named Lawyer of the Year, 100 Ranked as The Best Lawyers in America©
August 19, 2021

- Chambers USA 2021 Names Lathrop GPM a Top Law Firm, Franchise Group Ranked Nationwide
May 20, 2021
- Lathrop GPM Attorneys Named to The Best Lawyers in America®, Lawyer of the Year, and Ones to Watch for 2021
August 20, 2020
- Chambers USA 2020 Names Lathrop GPM a Top Law Firm, Insurance Recovery Team Earns New Recognition, Franchise Group Ranked Nationwide
April 23, 2020
- Best Lawyers in America 2020 Names 72 Lathrop Gage Attorneys; 13 Lawyers of the Year
August 15, 2019
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
May 3, 2019
- Best Lawyers in America Recognizes 70 Lathrop Gage Attorneys
August 15, 2018
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
May 3, 2018
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
June 8, 2017
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
June 3, 2016
- Chambers USA Recognizes Lathrop Gage as a Leading Law Firm
May 20, 2015

Professional Affiliations

- American Bar Association
- Bar Association of Metropolitan St. Louis
- The Missouri Bar

Honors

- Selected among *The Best Lawyers in America*®, 2019-2024
 - Tax Law "Lawyer of the Year," 2023

- *Chambers USA: America's Leading Lawyers for Business*, Missouri Real Estate, 2012-2023