



## Don Dagenais to Deliver “Commercial Lease Escalation Issues” for Lorman Seminar

July 30, 2009

How can landlords and tenants protect themselves against rent risks, and risks relating to property expenditures, in an economy which is as unpredictable as ours? This and other questions related to the negotiation of commercial leases will be answered by Lathrop Gage attorney Don Dagenais (Real estate - Kansas City) in a December 2 Lorman seminar called, "Commercial Lease Escalation Issues."

The teleconference seminar will address the details of escalation clauses as they apply to rent, common area maintenance costs, and even security deposits. It will address a variety of means whereby both landlords and tenants can try to protect themselves against the upsides and downsides of rent and property expenses, and explore the dynamics of negotiating such clauses. This discussion should be of benefit to in-house company leasing personnel as well as to agents and attorneys involved in negotiating commercial leases, and will be accessible through Lorman's web site.

Mr. Dagenais specializes in commercial real estate purchase, sale, mortgage, lease, development, management and land use projects for commercial developers, builders, investors, condominium developers, banks, mortgage lenders and property managers. His work includes handling all legal aspects of projects including apartment complexes, shopping centers, office buildings, condominiums, warehouse and industrial projects, retail stores, hospitals and nursing homes. He also works in the areas of construction law, zoning, foreclosures, and loan workouts; Americans with Disabilities Act requirements pertaining to commercial space; and all other related issues.

### **About Lathrop Gage:**

A full-service law firm, Lathrop Gage LLP has almost 300 attorneys in 11 offices nationwide – from Los Angeles to New York. In 2009, *Chambers USA* ranked Lathrop Gage's corporate, environmental, intellectual property, litigation, real estate and labor and employment teams among the best in the Midwest. For more information, visit [www.lathropgage.com](http://www.lathropgage.com).