



# BankBeat Quotes Sally Grossman on Bank Ownership Succession

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Sally Grossman is quoted in the BankBeat article, "Navigating Bank Ownership Succession." The article discusses family succession with bank ownership, and outlines the main questions bankers need to answer when picking a successor. "Grossman sees many clients wanting to treat all their children the same, by giving them equal shares of voting stock when they retire or die, for example. That's a big mistake, creating a house divided and setting up the successor for failure, she says."