



IFA FBN Luncheon: (Re)invigorating Franchise Systems Through Transfers and Repurchases

May 3, 2016

Firm Event

DoubleTree Hilton Bloomington
7800 Normandale Boulevard
Minneapolis, MN 55439

Often times, transfers and franchisor repurchases of franchises can be a win-win-win for franchisees, the franchisor, and the system, and they help ensure that each outlet is being operated to its full potential.

This program will explore current trends and best practices relating to (1) franchisor repurchases of outlets, (2) changes of franchisee ownership among related parties (especially among family members and for estate planning), and (3) franchisee transfers to existing and new franchisees.

Topics covered will include financing strategies, franchisor resale and succession planning programs, and avoiding common pitfalls.