



BOSTON

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Assistant

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PRACTICE AREAS

Intellectual Property Diligence
Licensing, Technology Transfer &
Commercialization
Intellectual Property
Patents

INDUSTRIES

Disruptive Technology
Life Sciences
Technology

COURT MEMBERSHIPS

- District of Columbia
- Massachusetts
- U.S. Court of Appeals for the
Federal Circuit
- U.S. Patent and Trademark Office

EDUCATION

Georgetown University Law
Center, J.D., 1982

Giulio A. DeConti

Senior Counsel | giulio.deconti@lathropgpm.com

Giulio DeConti has more than 30 years of experience practicing intellectual property law and focuses on intellectual property strategy in biotechnology, pharmaceuticals, and chemistry. His technical specialties include drugs, proteins, peptides and antibodies (monoclonal antibodies), nucleic acids (siRNA), small organic molecules, drug discovery technology, recombinant DNA, and genomics.

Giulio works interactively with clients to build strong patent portfolios that protect the commercialization of biological, pharmaceutical, and chemical products and related technologies. He has extensive experience in IP due diligence, patentability, validity and infringement opinions, licensing, and the preparation and prosecution of patents. He brings this experience to each client relationship to help create and implement optimal strategies for creating strong patent portfolios and securing worldwide protection of a client's intellectual property.

Prior to joining the firm, Giulio spent 20 years with Lahive & Cockfield, where he was a partner and served as chair of their Executive Committee from 2001-2007.

His notable experience includes:

- Counseling life science companies in developing and implementing intellectual property strategies, through all phases of their development from start-up to maturity, through private and public financing, and in the formation of corporate partnerships and alliances.

Brown University, M.S., 1979

Brown University, Sc.B., 1975

- Working with life science companies to protect new drugs and drug discovery technology, and to provide evaluations of intellectual property in connection with partnerships and collaborations, and with the acquisition or licensing of intellectual property assets.
- Extensive experience counseling start-up and early stage companies in developing the infrastructure necessary to build and protect intellectual property assets.
- Advising investors such as venture capitalists and investment bankers in evaluating intellectual property assets held by prospective candidates for investment.
- Represents multinational pharmaceutical and biotechnology companies in developing strategies for worldwide patent protection.

Presentations

- Speaker, "The Patenting Process: From Invention Disclosure to Patent," April 2010

Publications

- Co-author, *A Definiteness Reminder for Pharmaceutical Patent Drafters*, Law360, January 16, 2018
- Co-author, *2013 Provided Few Small-Molecule Decisions*, Law360, January 7, 2014
- Co-author, *An 'Obvious' Ruling in Abilify Composition Patent Case*, Law360, May 22, 2012
- Co-author, *Are You Ready for Your Next IP Due Diligence?*, September 2009
- Co-author, *Standing Up to Scrutiny: Federal Circuit decisions show 2nd generation drug patents can withstand allegations of non-obviousness*, InsideCounsel, September 29, 2011
- Co-author, *Pharmaceutical Innovation and the Use of the Lead Compound Analysis*, Intellectual Property Today, Dec. 2011

Client Alerts And Blog Posts

- Intellectual Property Alert - Federal Circuit Upholds Abilify® (Aripiprazole) Composition Patent
May 9, 2012

In The News

- IP Partners Write Law360 Article: "A Definiteness Reminder for Pharmaceutical Patent Drafters"

January 19, 2018

- MIP: Lathrop Gage Attorneys Earn IP Stars Recognition
June 9, 2016

News Releases

- Eight Lathrop GPM Attorneys Named Lawyer of the Year, 89 Ranked as The Best Lawyers in America©
August 17, 2023
- Lathrop GPM Named Top Patent Firm by Juristat
March 20, 2023
- Congratulations to TMS Co., LTD on Initial Public Offering!
March 8, 2023
- Six Lathrop GPM Attorneys Named Lawyer of the Year, 95 Ranked as The Best Lawyers in America©
August 18, 2022
- Lathrop GPM Attorneys Earn IP Stars Recognition
August 1, 2022
- Lathrop GPM Named Top Patent Firm by Juristat
March 17, 2022
- Seven Lathrop GPM Attorneys Named Lawyer of the Year, 100 Ranked as The Best Lawyers in America©
August 19, 2021
- Chambers USA 2021 Names Lathrop GPM a Top Law Firm, Franchise Group Ranked Nationwide
May 20, 2021
- Lathrop GPM Attorneys Named to The Best Lawyers in America©, Lawyer of the Year, and Ones to Watch for 2021
August 20, 2020
- Chambers USA 2020 Names Lathrop GPM a Top Law Firm, Insurance Recovery Team Earns New Recognition, Franchise Group Ranked Nationwide
April 23, 2020
- Best Lawyers in America 2020 Names 72 Lathrop Gage Attorneys; 13 Lawyers of the Year
August 15, 2019
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
May 3, 2019
- Best Lawyers in America Recognizes 70 Lathrop Gage Attorneys
August 15, 2018

- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
May 3, 2018
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys
August 15, 2017
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
June 8, 2017
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys
August 16, 2016
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA
June 3, 2016
- Giulio DeConti and James Velema Obtain 2015 Massachusetts Super Lawyers Recognition
October 23, 2015
- Eight Lathrop Gage Attorneys Obtain National IP Recognition
July 9, 2015
- Chambers USA Recognizes Lathrop Gage as a Leading Law Firm
May 20, 2015
- Lathrop Gage Elects Three to Executive Committee, Appoints New Division Leaders
March 12, 2015
- Super Lawyers Recognizes Lathrop Gage Attorneys in Massachusetts
October 17, 2014
- Super Lawyers Recognizes Giulio DeConti and James Velema
October 21, 2013
- 81 Lathrop Gage Attorneys Named “Best Lawyers in America”
August 15, 2013
- Lathrop Gage LLP Receives Honors from Chambers USA
May 24, 2013
- Super Lawyers Recognizes Giulio DeConti and Brian Trinquere
October 26, 2012
- 80 Lathrop Gage Attorneys Named “Best Lawyers in America”
August 22, 2012
- Lathrop Gage Receives Leading Law Firm and Lawyer Rankings from Chambers USA
June 7, 2012

- Giulio DeConti and Brian Trinquè Recognized by Massachusetts Super Lawyers
October 25, 2011
- Lathrop Gage Continues Aggressive Growth of IP Practice with New Boston Office
January 24, 2011

Professional Affiliations

- American Intellectual Property Law Association
- Boston Bar Association
- Boston Intellectual Property Law Association
- Licensing Executives Society

Honors

- *Chambers USA*, Massachusetts IP, 2007-2021
- Martindale-Hubbell® "AV" Rating
- Selected among *The Best Lawyers in America*®, 2011-2024
- Massachusetts *Super Lawyers*® list, 2005-2018
- Selected among *Managing Intellectual Property* magazine's "IP Stars," 2014-2018; Notable Practitioner, 2022